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FOR IMMEDIATE RELEASE

American Standard Named Showroom Plumbing Vendor of the Year by Ferguson

Company Also Won Featured Counter Product Award with Colony Soft Faucet

PISCATAWAY, N.J. (December 1, 2015) — American Standard Brands is pleased to announce its recognition as Showroom Plumbing Vendor of the Year by [Ferguson](#). The only vendor to be honored with two awards this year, American Standard also received the Featured Counter Product Award for its [Colony Soft centerset bathroom faucet](#) promotion.

A Vendor of the Year Award was given in each of three categories -- plumbing, lighting and appliances -- and was based on multiple criteria including overall sales performance, channel marketing engagement and execution, and the level of sales rep support provided.



American Standard has been named Showroom Plumbing Vendor of the Year by Ferguson. Accepting the award is Bert Magladry, manager of U.S. trade sales for LIXIL Water Technology Americas, American Standard (third from left). Ferguson associates assisting with the award presentation included (left to right) Scott Russell, senior vice president - sourcing; Mary Hannah Fout, marketing manager - showroom; Terry Bradshaw, celebrity spokesperson; Sam Rose, vice president – showroom and builder business ; and Rodney Grainger, vice president - strategic products.

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The Featured Counter Product recognition was based on successful marketing and sales execution of a promotion for the Colony Soft bath faucet in nearly 600 Ferguson blended branch counters across the United States.



American Standard received the Featured Counter Product of the Year Award from Ferguson. Accepting the award is Bert Magladry, manager of U.S. trade sales for LIXIL Water Technology Americas, American Standard (third from left). Ferguson personnel assisting with the award presentation included (left to right) Billy Stutz, marketing manager; Scott Russell, senior vice president - sourcing; Terry Bradshaw, celebrity spokesperson; Henry Wood, vice president - residential/trade and corporate counter; and Rodney Grainger, vice president - strategic products.

“We are so pleased to receive this prestigious recognition from a valued partner like Ferguson,” said Steven Delarge, chief executive officer and president of LIXIL Water Technology Americas, American Standard, DXV. “Ferguson’s influence on the marketplace cannot be overstated. We deeply appreciate this opportunity to work closely in partnership with a leading supplier of commercial and residential plumbing products.”

Award winners were announced at the annual Ferguson Enterprises

Vendor Summit in Williamsburg, Va. on October 21, 2015. Accepting both awards on behalf of American Standard Brands was Bert Magladry, manager of U.S. trade sales for the Company.

For more information on this announcement, visit www.americanstandard.com.

ABOUT AMERICAN STANDARD BRANDS

American Standard Brands make life healthier, safer and more beautiful at home, at work, in the community and throughout the world. Offering total project solutions for residential and commercial customers around the world with respected brands such as American Standard®, DXV™, Safety Tubs®, Crane Plumbing®, Eljer®, Fiat® and Decorative Panels International®. American Standard Brands is owned by [LIXIL Corporation](#) (TSE Code 5938), and is part of LIXIL Water Technology business, which operates across 150 countries. The LIXIL Water Technology brands include: LIXIL, INAX, GROHE, American Standard, and JAXSON. Learn more at www.americanstandard.com, or follow us at twitter.com/AmStandard, <https://www.facebook.com/AmericanStandardPlumbing>.

Colony® Soft is a registered trademark of American Standard Brands.

ABOUT FERGUSON

Ferguson (www.ferguson.com) is the largest wholesale distributor of residential and commercial plumbing supplies and pipe, valves and fittings in the U.S. The company is also a major distributor of HVAC/R equipment, waterworks and industrial products and services. Founded in 1953 and headquartered in Newport News, Va., Ferguson has sales of \$13 billion and approximately 22,000 associates in 1,400 locations. Ferguson and its subsidiaries serve customers in all 50 states, Puerto Rico, Mexico and the Caribbean. Ferguson is part of Wolseley plc (www.wolseley.com), which is listed on the London Stock Exchange (LSE: WOS) and on the FTSE 100 index of listed companies.

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