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FOR IMMEDIATE RELEASE

American Standard Named Plumbing Vendor of the Year by Winsupply

Recognized as Finalist for Showroom Vendor and Account Manager Distinctions

PISCATAWAY, N.J. (April 1, 2016) — American Standard Brands was recently recognized as Plumbing Vendor of the Year by Winsupply, one of the nation's largest distributors of residential and commercial construction supplies and equipment.

American Standard was also a finalist for the supplier's Showroom Vendor of the Year, while the Company's Mark Terrel, National Accounts Manager Winsupply, was a finalist for Vendor Account Manager of the Year.

Winsupply bestows an annual Vendor of the Year Award, primarily based upon the largest number of votes received from the more than 570 local Winsupply companies across the nation. Additional contributing criteria included sales volume, sales support and leadership, and overall performance in the previous year.



American Standard was named Plumbing Vendor of the Year by Winsupply. Pictured here at the presentation ceremony are Eddie Gibbs, Vice President Vendor Relations for Winsupply; American Standard Vice President Channel Marketing John Gillespie, National Accounts Manager Winsupply Mark Terrel, Regional Managing Director Tammy Cantrell, Chief Operating Officer Mike Marchi; and Monte Salsman, Chief Operating Officer for Winsupply.

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“We are tremendously honored to receive this prestigious acknowledgement from such a significant business partner as Winsupply,” said Steven Delarge, chief executive officer and president of LIXIL Water Technology Americas, the global business unit under which American Standard operates. “This award is a testament to the hard work and dedication of Mark Terrel and the entire sales organization. We take great pride in accepting this award and its esteemed recognition.”

Award winners were announced at the Winsupply Annual Meeting in Orlando, Fla. on March 15, 2016. Accepting the award on behalf of American Standard Brands were Terrel, Mike Marchi, chief operating officer, John Gillespie, vice president channel marketing, and Tammy Cantrell, regional managing director.



American Standard participated in the 2016 Winsupply Annual Meeting and Vendor Showcase held in Orlando, Fla. on March 14-15, 2016. American Standard showcased its Heritage VorMax and H2Option high efficiency toilets, along with GROHE high-style bathroom faucets.

For more information on this recognition, visit www.americanstandard.com or www.winsupplyinc.com.

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